

Remion connects your machines to your business

M2M solutions for remote monitoring



# Remion Ltd

Remion Ltd is an expert provider of remote monitoring and diagnostics systems, often referred to as M2M (machine to machine) communication systems.

Remion is a trusted business partner to machine manufacturers and operators.

Our mission is to boost our customers' business by making the information from their machines available to the decision makers.

Our solutions help companies to use, proactively service and support products to drive optimal uptime at the lowest possible cost.

Founded in 2001, Remion has since worked with many customers who are world-class market leaders in their own line of business.

## Customer benefits

### Remion M2M solutions offer significant benefits:

**Cost savings:** decreased maintenance costs and less intervention delays

**Productivity:** optimized equipment uptime and minimized equipment downtime

**Revenue:** new revenue streams from value-added services

**Competitiveness:** improved quality of service and customer satisfaction

**Risk management:** proof of conformance to environmental legislation

**Safety:** real-time information of machine locations and chemical inventories

In short, our systems help to get lower total cost of ownership (TCO) together with higher quality of service (QOS).

### Usual applications are:



- Remote monitoring of industrial automation. Process throughput and operating values can be managed and also provided as a proof of performance.
- Remote diagnostics of machinery and equipment. Technicians and Service managers can be notified immediately of any device breakdown or imminent malfunction, and then they can either manage the problem remotely or send a technician to the site with full knowledge of the problem and the correct tools to fix it.
- Data collection for vehicle and fleet management.
- Metering: water, oil, gasoline, etc.

# Regatta® Product Family

Years of experience and R&D has been invested into the Regatta® M2M platform. This modular product contains all the common modules of a M2M system, while allowing the specific customer needs to be fulfilled.

## Services

### Remion delivers full set of M2M system services:

- M2M system projects
- Roll-out services
- Aftermarket support and maintenance services for system customers

### M2M system projects

Special needs require special solutions. Few companies have identical needs. Based on our experience and modular Regatta® M2M platform, new systems can be built fast and efficiently. Our solutions are built to integrate well with standard IT infrastructure, like firewalls and other network elements.

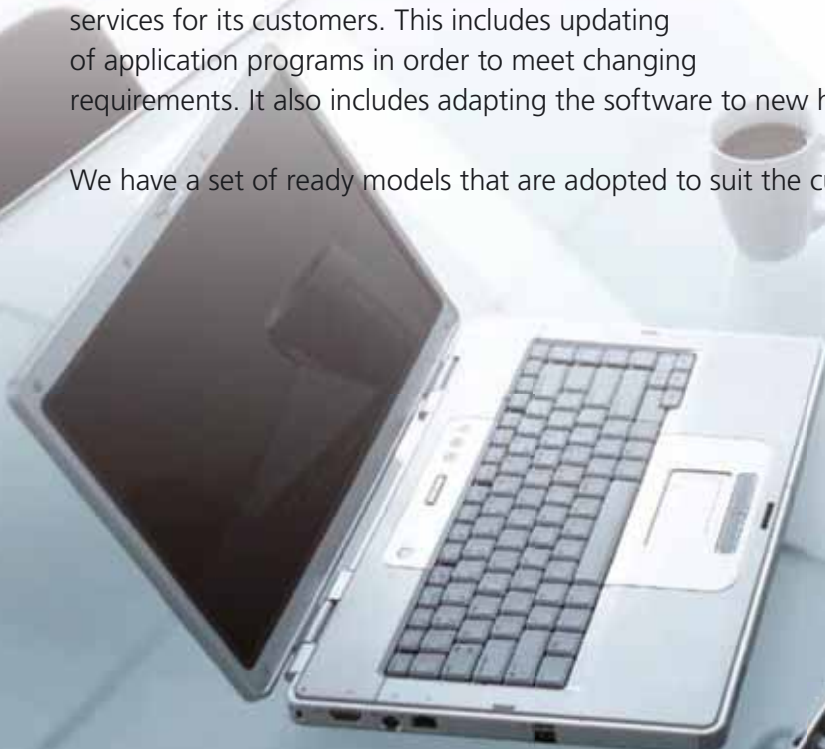
### Roll-out services

System roll-out is a crucial task. We help our customers to have the whole process up and running smoothly.

### Support and maintenance services

Remion offers long term maintenance and support services for its customers. This includes updating of application programs in order to meet changing requirements. It also includes adapting the software to new hardware devices.

We have a set of ready models that are adopted to suit the customer's need.





## Remion Ltd

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